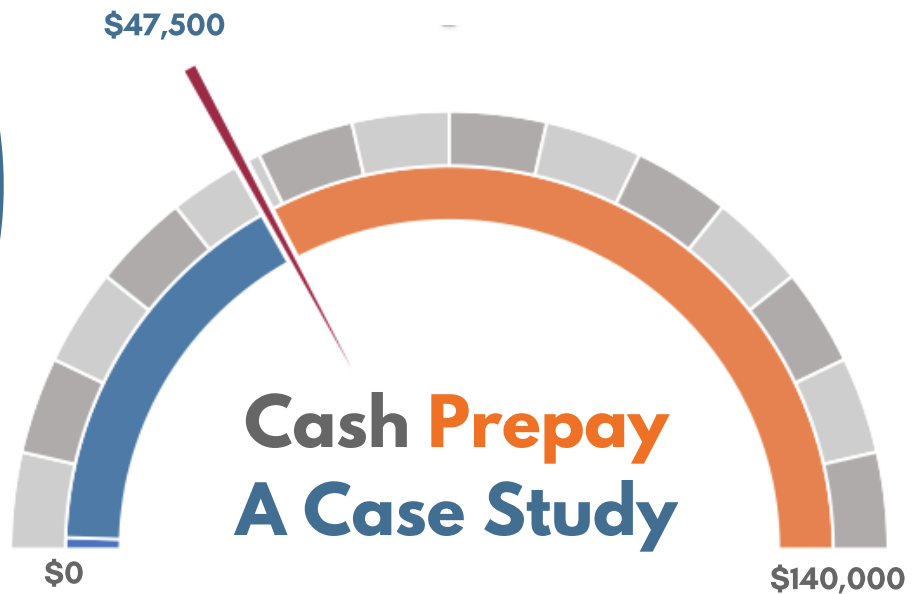




## Cash PrePay

Contracted services often paid at or below the designated plan reference price



A plan's member required a pacemaker, but the hospital initially visited would not accept an open access health plan, **quoting \$140,000.**

6 Degrees Health contacted the hospital to negotiate, but the hospital only offered a small 15% discount that was still four to five times the Medicare rate, **totaling \$120,000.**

6 Degrees Health knew that a better discount for the plan could be accomplished and reached out to other local quality providers.

Two alternative high-caliber providers identified were willing to provide a cash bundled rate. The member selected a provider who offered the cash rate, **negotiated at \$47,500**, a third of the price from the original hospital.

The member switched to the higher quality alternative, enjoying a great outcome, while the **plan saved \$92,500.**



## Provider Partnerships

Trading volume and elimination of provider collections for superior pricing



## No Access Issues or Balance Bills

Hassle-free healthcare for both providers and members



# DEGREES HEALTH

# FREQUENTLY ASKED QUESTIONS

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## **Who manages the Cash Prepay program?**

The 6 Degrees Health team manages the process from the referral to the final procedure.

## **How is 6 Degrees Health notified of prepay cases?**

We learn about possible prepay procedures through pre-cert reports or directly from the member or TPA.

## **Does the member have to change providers?**

No. We will provide the member and plan with information about the best available options, but the decision is left up to the member.

## **What if there are complications?**

If there are complications in the planned procedure, we can facilitate additional payment to the provider to settle up any difference.

## **Does every plan have to use the prepay program?**

No. Plans may opt out of the program, but there is no risk to the plan. Cash Prepay can be used with procedure networks, direct contracts, etc.

## **How does 6 Degrees Health negotiate?**

Cash pre-payment negotiation typically falls within the plan allowed amount, but the plan has the option to increase 6 Degrees Health's authority.

## **Will I have to change my plan language?**

We have suggested plan language to encourage compliance and participation. We also provide a suggested shared savings model.

## **How are Cash Prepay cases being reported?**

We will provide a no-pay claim to the TPA for the purpose of generating an EOB and through reporting.

## **Are there educational materials available?**

Yes. We have both process and member-facing documents that can be used during open enrollment or any point during the plan year.